

Message Text

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PAGE 01 LOME 02874 271819Z
ACTION COME-00

INFO OCT-01 AF-08 IO-13 ISO-00 AGRE-00 CEA-01 CIAE-00
DODE-00 EB-07 FRB-03 H-01 INR-07 INT-05 L-03 LAB-04
NSAE-00 NSC-05 PA-01 AID-05 CIEP-01 SS-15 STR-04
ITC-01 TRSE-00 USIA-06 PRS-01 SP-02 FEAE-00 OMB-01
EUR-12 /107 W

-----271821Z 002239 /53

R 271604Z DEC 76
FM AMEMBASSY LOME
TO SECSTATE WASHDC 1522
INFO USMISSION GENEVA
USDEL MTN GENEVA

USUN NEW YORK 374

LIMITED OFFICIAL USE LOME 2874

E.O. 11652: N/A
TAGS: ETRD, MTN
SUBJECT: MTN: U.S. NEGOTIATING OBJECTIVES - TOGO

REF: STATE 308918

1. A) TARIFF CONCESSIONS. TOGO MAINTAINS AS OPEN ECONOMY
AND U.S. EXPORTS HAVE FREE ACCESS. U.S. CURRENT
MARKET SHARE REFLECTS TRADITIONAL LOW LEVELS U.S.-
TOGOLESE TRADE. U.S. EXPORTS TO TOGO CONTINUE TO RUN AT ABOUT
\$5 MILLION ANNUALLY, WHILE TOGOLESE EXPORTS
TO THE U.S. CONTINUE AROUND \$1 MILLION MARK. POTENTIAL
FOR U.S. EXPORTS TO TOGO CONSIDERABLE AS
ECONOMY DEVELOPS. SPECIFICALLY, TOGO SEEKING U.S. SUPPLY
OF PHOSPHATE FERTILIZER PLANT AND SIMILAR
POTENTIAL LARGE PROJECTS.

B) NON-TARIFF MEASURES. THERE ARE VIRTUALLY
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NO NON-TARIFF MEASURES WHICH DIMINISH OR CREATE
OBSTACLES FOR U.S. MARKET ACCESS. HOWEVER, TOGO
HAS LONG HISTORY OF IMPORTATION FROM FRANCE AND
MARKET IS ORIENTED TOWARD FRANCE. ECOWAS IS
RECENT DEVELOPMENT OF IMPORTANCE WITH RESPECT TO
FUTURE OF REGIONAL TRADE. AS ECOWAS CUSTOMS UNION

COMES INTO EFFECT U.S. WILL WISH TO TAKE NECESSARY
MEASURES TO BE INSIDE UNION.

2. COMMENT: RE PARA (D) REFTTEL, WE BELIEVE
WASHINGTON AGENCIES HAVE ALREADY BEEN PROVIDED
WITH SUCH MATERIALS AS WE POSSESS; WE SHALL,
NEVERTHELESS, REVIEW OUR HOLDINGS AND FORWARD
TO WASHINGTON ANYTHING WE BELIEVE MAY BE HELPFUL
FOR PROPOSED NEGOTIATIONS.
PALMER

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NNN

Message Attributes

Automatic Decaptioning: X
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Current Classification: UNCLASSIFIED
Concepts: NEGOTIATIONS, TARIFFS
Control Number: n/a
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Draft Date: 27 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: saccheem
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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